

## **Enterprise Week**

During Enterprise week we were fortunate to receive some visitors in to school to link Enterprise and money to the real world!

Years 3 and 5 enjoyed meeting employees from the Royal Bank of Scotland and working with them on the MoneySense programmes. In Year 3, the children learned how to budget in order to plan a party and in year five the children looked at different mobile phones and their tariffs in order to work out what the best deal would be for them. Both the children and the visitors had a fantastic day and the children learned some valuable life skills about managing money and making sensible choices.

Year 4 received a visit from Mr Finch, who shared an insight into designing, manufacturing and advertising perfume. Pupils thoroughly enjoyed listening to the interesting facts and figures and were enthused by making links to the products they have designed, made and advertised for Enterprise.

Mr Finch was taken back by an inquisitive question a pupil asked and he endeavoured to find out the answer – you may be interested to know - “how much perfume is in a spray and how many sprays do you get from a 100ml bottle” I said I would go away and do my homework. I always do my homework and the answer does vary depending on the type of pump we use however on average each press of the pump is 0.07ml so from a 100ml bottle you can expect to have around 1,400 pumps before it runs out.

## **Enterprise Fairs 2017**

Budding mathematicians, creative event planners and inspiring entrepreneurs successfully planned a product to sell, either as a class or in small groups, at this year's Enterprise Fairs. Halls were buzzing with excitement, as children promoted their stalls: assembling their stalls to show off their products - hoping to attract customers' eyes, using persuasive language and handling money and working out change.

Grove delivered three successful Enterprise Fairs, led by Reception, Key Stage 1 and Key Stage 2. Half of the profit made by each year group is being donated to the year groups chosen charity and the other half will be spent by the year group to support their learning. Please see below for additional details.

An **AMAZING £2,581** has been raised! Hard-work by pupils and staff, emulating the 'SPARK' values – Strive, Positivity, Achieve, Respect, and Kindness. A massive thank you to everyone who came and supported this worthwhile event; it would not have been such a success without your support.

### **Reception**

Reception held a successful Enterprise Fair, with lots of parents and carers joining us to support the event. The children made salt dough decorations and delicious melting snowman biscuits. During the afternoon everyone also had the opportunity to participate in a variety of games, such as guess the number of snow balls and a colouring competition. The children really enjoyed the opportunity to set up their own stalls and learnt to recognise a 10p coin. Reception will be donating to Great Ormond Street Hospital.



### **Year 1**

Year 1 had so much fun during Enterprise week! We made great Christmas gifts such as reindeer food, tree decorations, iced biscuits and made some festive games for people to play. During the fair half of us sold items and the other half went and bought items with our grownups. Year 1 will be donating to Children in Need.



Lois Pankhurst

Winner of the guess how many sweets in the snowman game.

She guessed 111 and there was actually 123.



## **Year 2**

Year 2 had a fantastic time taking part in Enterprise! They worked really hard to make gifts such as bookmarks, photo frames and hanging salt dough tree decorations! The children loved selling these gifts and made a total, a reflection of their hard work! Well done year 2 ☐ The children will be donating their profit to a children's charity.



## **Year 3**

On Friday 17<sup>th</sup> November, we had our KS2 enterprise fair. We had spent the week designing and making products to sell. These included paper plate angels, salt dough decorations, Christmas cards and Christmas tree ornaments. In groups, we each had a turn at being on the stall selling our items. We had to count the money given to us by the customers, and we sometimes had to work out how much change to give them. The fair was very successful and we all had a great time! Year 3 are donating to The Roald Dahl Children's charity.







## **Year 4**

Year 4 linked Enterprise to their current curriculum theme, Terrible Tudors. Pupils made clay Tudor Roses, Tudor Christmas cards and gift tags and sold 'decorate your own biscuits' at the fair. Leading up to the fair, during maths and English, pupils solved money problems and created persuasive product advertising posters. During the poster planning stage pupils debated prices products should be sold at, supporting their ideas with reasons and considering budget and profit. Year 4 will be sharing their profit between Cancer Research and Societi (The Kawasaki Disease Foundation) – charities chosen by Year 4.



## **Year 5**

Year 5 are going to split our charity money between Cancer Research and the Make A Wish Foundation. For our enterprise week we made Rudolph lollies, shortbread and photo frames for our own class photos to sell. We also worked in small groups to run our own stalls including games and challenges such as guess the name of the teddy, penalty shoot out and spin and win. We had lots of fun!



## **Year 6**

Inspired by previous Enterprise Fairs, Year 6 set out with a competitive streak against each other, to make the most profit. The year group was mixed across classes, to form small companies. Quickly, leadership skills came to the forefront, where pupils debated ideas for the product, considering; which idea would be the most popular? Which idea would require the least planning and expense? Soon business plans were drawn up, jobs were shared out and plans were in action. Year 6 learnt about budget, expense, profit. They also learnt about persuasive and descriptive language during English. It was great to see, social skills – listening and turn-taking, debating, decision making and confidences grow to sell and persuade.

The year 6 Enterprise stalls included: selling popcorn, candyfloss, comics, biscuit making, Nerf gun target shoot, doughnut making, pirate themed game, chocolate fountain, milkshakes, cupcakes, sweets, hot drinks, guessing what was in the box game and photobooth. Year 6 are donating to Cancer Research

